



"Even If You Are On The Right Track, You'll Get Run Over If You Just Sit There" -- Will Rogers

August marks IPDI's 12 year of being in business. To help celebrate, IPDI is offering 12% off its online and onsite courses

It's Your Business - a newsletter from Integrated Process Developers, Inc.

August, 2009

Integrated Process Developers, Inc. (IPDI) opened its doors on August 1, 1997 with the mission to improve its clients' corporate profits and the quality of life of their employees by assisting companies in developing integrated processes and utilizing project management to define, develop and launch projects on budget, on time and at the quality requirements.

To celebrate our 12 years of service, IPDI is offering its onsite courses at an 12% discount for any new clients who contract one or more of our onsite training courses or online training courses this month*. See below for details.

See for yourself what others already know, IPDI can help you and your company in this difficult economy.

Making Companies & People More Efficient & Effective for a Better Today and Tomorrow SM

On-site Project Management Courses

IPDI offers a wide range of project management and general management on-site courses to improve your company's effectiveness and efficiency

Below is a listing of the various courses IPDI can perform at your company's location or a training center near you.

*Book any one of these courses in the month of August and hold the course by the end of this year and IPDI will take 12% off of your training invoice (not including travel expenses).

You can learn more about any of these courses at our [website](#):

Project Management Onsite Training:

- [PMP Prep Boot Camp \(formerly known as Project Management Professional - Preparation for Certification\)](#)
- [Fundamentals of Project Management](#)
- [Scope Management](#)
- [Time Management for Projects](#)
- [Assessing and Managing Risk](#)
- [Project Estimating and Scheduling](#)
- [Microsoft Project 2003/2007 Training](#)

Soft Skills Onsite Training:

Helpful Tips

Humility, Faith, Optimism: 3 Surprising Career Boosters

by Heather Boerner, for Yahoo! Hot Jobs"

Job coach Nance Rosen hires people based on their resumes, but promotes them based on their personalities. Talented employees who are pessimistic, doubtful, or put their needs before her company's don't get far.

"These people lacked the qualities that represent good character: Humility, faith, and optimism," she says. "The people I nurture, promote, and give the best work to are the people who have something I can't teach them: character."

But these virtues can be honed. Consider these suggestions for applying them in your work

They are ...

[Click here for the rest of the article...](#)

Project Management Humor

Eager to impress the Boss

A young Project Manager was leaving the office late one evening when he found the CEO standing in front of

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- [Beyond Stress Management: Empowering Strategies Workshop](#)
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- [Interpersonal Communication Skills](#)
- [Leading the Project Team](#)
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- [Practical Coaching Skills](#)
- [Presentation Skills for Professionals](#)
- [Speak So They'll Listen](#)
- [Team Building Workshop](#)
- [Write Like A Pro](#)

Contact Doug Boebinger, PMP (dbb@processdevelopers.com – 734.207.5470) to discuss your training needs and to receive your 12% IPDI anniversary discount.

Online Project Management and General Management Courses

If online courses work better with your busy schedule, check out our extensive online course listings.

*Book any one of these courses in the month of August, use the discount code "IPDI12" to receive 12% off of your online training cost.

You can learn more about any of these courses at our [website](#):

Project Management Online Training:

- [PMP Online Preparation Course](#)
- [Project Management for Information Technology](#)
- [Project Management Team Leadership](#)
- [Return to Mars: Leading a Complex Project - Simulation](#)

Business Analysis

- [Business Analysis - CBAP Prep Online Course](#)
- [Introduction to Business Analysis](#)
- [Enterprise Analysis](#)
- [Requirements Planning and Management](#)
- [Requirements Elicitation](#)
- [Requirements Analysis](#)
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- [Technical Skills for Business Analysts](#)
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General Management Online Training

- [Communications](#)
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a shredder with a piece of paper in his hand.

"Listen," said the CEO, "this is a very sensitive and important document here, and my secretary has gone for the night. Can you make this thing work?"

"Certainly," said the young project manager. He turned the machine on, inserted the paper, and pressed the start button.

"Excellent, excellent!" said the CEO as his paper disappeared inside the machine. "I just need one copy."

[Click here](#) to read other project management humor.

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**Build leadership skills with
Project Management Team Leadership**



As a PMI Registered Education Provider (REP), IPDI is qualified to provide your project management training needs, offer courses for PMP certification, and to meet your PDU re-certification requirements.

Prep courses!



Thank you for your interest in our consulting and training services. We are looking forward to hearing from you today to discuss how IPDI can make your company and projects more efficient and effective.

Sincerely,

Douglas B. Boebinger, PMP
CEO & President
Integrated Process Developers Inc.

Feel free to find me in LinkedIn and send me a connection invitation. [Click here](#) for my LinkedIn profile



Integrated Process Developers, Inc. (IPDI)
Your Company's Process Improvement and Project Management Consulting & Training Provider

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